

# 410 Consulting Firm, LLC

## CAPABILITY STATEMENT

WWW.THE410CO.COM



### Company Profile

Established in 2020, 410 Consulting Firm, LLC (410CF) is a certified small, woman-owned business specializing in grant and funding strategy, program strategy, and community engagement consulting for small businesses, nonprofits, and public sector/governmental organizations. With expertise spanning over \$100 million in grant-funded initiatives, 410CF supports federal, state, local agencies, and community-based partners in designing, funding, implementing, and evaluating high-impact programs.

### Core Competencies

**Grant Writing and Strategy Development:** Federal, state and foundation grant writing; budget Development, workplan development, and logic model development

**Grant Infrastructure & Compliance Support:** Administrative grant management for federal, state, and philanthropic awards. Development of compliance calendars, reporting tools, and audit-ready documentation systems.

**Proposal Development Strategy:** Guidance on framing competitive, funder-aligned proposals. Grant review and technical assistance for government and private funding opportunities

**Execution Support for Funded Initiatives:** Project management, planning, and milestone tracking. Implementation frameworks for new or ongoing grant-funded projects

### Leadership

**Tiffany A. Mack, MPH, CHES**

### Contact Information

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### Corporate Data

- **CAGE Code:** 9RPP4
- **UEI:** VTHQG1YC15P1
- **TIN:** 85 - 2000338

### NIGP Codes

- **918-27:** Community Development Consulting
- **918-38:** Education and Training Consulting
- **918-75:** Management Consulting
- **918-06:** Administrative Consulting
- **958-77:** Project Management Services

**Community Engagement & Facilitation:** Design and facilitation of stakeholder listening sessions, town halls, and focus groups. Synthesis and reporting of community feedback for decision-making.

## *Recent Performance*

**SC Department of Health and Environmental Control:** Supported \$16M+ in federal grant funding for chronic disease prevention and public health services (writing, implementation, evaluation, and stakeholder engagement).

**SC Office of Rural Health:** Conducted over 30 community listening sessions in 15 counties focused on healthy eating, active living and food access (session design, meeting facilitation, data synthesis and report development)

**Healthy People, Healthy Carolinas (an initiative of The Duke Endowment):** Conducted community listening session for awarded coalitions and hospital systems (session design, meeting facilitation, data synthesis and report development)

**American Library Association:** Provided project management expertise to support revision of the *Standards for Library Services for the Incarcerated or Detained* (2024)

**Foundation for Community Impact and Health Equity:** Provided program development and strategic implementation to connect underserved farmers with funding and technical assistance (grant writing, grant management, program development, evaluation development).

## *Differentiators*

- **Dual Perspective as Funder and Grantee:** Experienced on both sides of the grantmaking process as a fund administrator, technical assistance provider, and grant recipient.

- **924-35:** In-Service Training (For Staff/Grantees)
- **961-52:** Grant Writing Services

### NAICS Codes

- **541611:** Administrative Management and General Management Consulting
- **541618:** Other Management Consulting Services
- **611430:** Professional and Development Management Consulting
- **923120:** Administration of Public Health Programs

- **Proven Oversight of Multi-Million Dollar portfolios:** Successfully managed and distributed federal, state, and private foundation funds across diverse initiatives.
- **Deep Community Engagement and Stakeholder Facilitation:** 410CF brings a proven model for capturing community voice, facilitating dialogue, and promoting shared accountability to inform programs, services and policies.
- **End-to-End Support:** Supports all stages of the grant lifecycle as a prime or subcontractor.

## *Certifications*

- **CHES:** Certified Health Education Specialist #17905
- **WOSB:** United States Small Business Administration Woman-Owned Small Business
- **SMBCC:** South Carolina Small and Minority Business Contracting Certified (SMBCC)
- **DBE:** South Carolina Department of Transportation Disadvantaged Business Enterprise
- **SBE:** South Carolina Department of Transportation Small Business Enterprise
- **NCSBE:** North Carolina Small Business Enterprise
- **NCHUB:** North Carolina Historically Underutilized Business
- **MWBE:** City of Charlotte Minority/Women-owned Business Enterprise